

For any questions regarding BLICK products, contact Dave Masinter  
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## Identify the Customer's Machine & Operating Specs.

Park Industries		Northwood		INTERMAC		Breton		Poseidon		CMS (Brembana)		
Height	Fitting	Height	Fitting	Height	Fitting	Height	Fitting	Height	Fitting	Height	Fitting	
105 mm	8 mm	105 mm	8 mm	105 mm	8 mm	105 mm	8 mm	150 mm	8 mm	100 mm	6 mm, 8 mm	
		150 mm										
		180 mm									200 mm	6 mm, 8 mm, 10 mm
		213 mm										

## What does the shop typically run?

*Find out what their bread & butter is.*

### LARGE PIECES

- ✓ Counter Tops
- ✓ Islands

#### 500 Series Suction Cups

- 50 x 500 mm
- 75 x 500 mm
- 100 x 500 mm
- 150 x 500 mm
- 250 x 500 mm

#### Leatherhead (13")

#### 200 x 400 mm Suction Cup



Leatherhead

### SMALL PIECES

- ✓ Vanity Sinks
- ✓ Corner Shelves

#### 40 x 150 x 300 Suction Cup

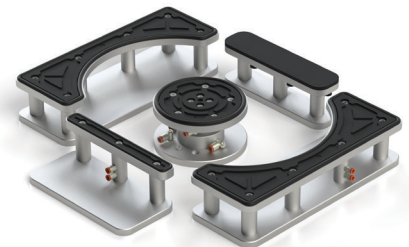
#### 150 x 150 Concave Corner Suction Cup

#### Vanity Sink Suction Cups (Set and Kits)

#### Mechanical Clamps

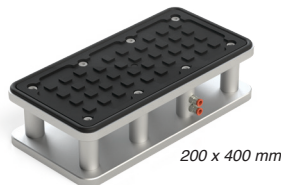
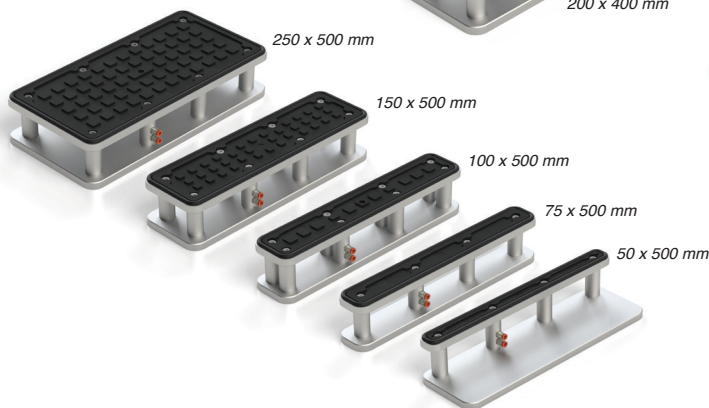
#### Small / Large Edge Clamps

#### Leatherhead Mini

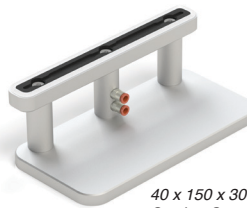


Vanity Cup Suction Cup Kit with Sink Dropper

#### 500 Series Suction Cups:



200 x 400 mm



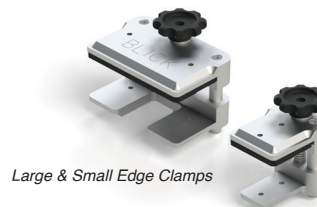
40 x 150 x 300 mm Suction Cup



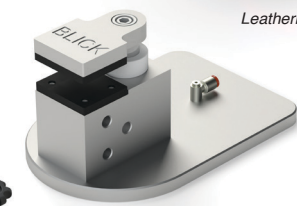
150 x 150 mm Concave Corner Suction Cup



Leatherhead Mini



Large & Small Edge Clamps



Large Mechanical Clamp

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## COMMON UP-SELL ITEMS:

### □ Fittings

- 1/8" BSP Straight Fitting



*Straight Fitting*

### □ Valves

OUTGOING LINE	Park Industries	1/16" x 1/4" NPT Combo Valve
	Northwood	8 mm x 1/8" BSP Combo Valve

INCOMING LINE	Park Industries	3/8" x 1/2" I.D. Barbed Ball Valve
	Northwood	3/8" x 1/2" O.D. Combo Valve



*Combo Valve - Straight*



*Combo Valve - Angled*

### □ Seals

- 50' Roll of Top Seal
- 50' Roll of Bottom Seal



*Top Seal*



*Bottom Seal*

### □ Tubing

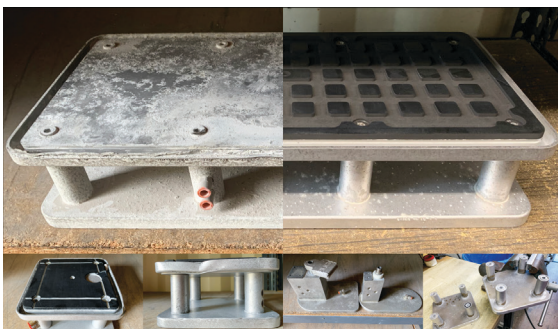
See what the customer is already using.



## BLICK Services

### I Repair Service

- If any of our products become damaged in any way, return them to us, we will salvage what we can and replace what is necessary, then return the items back in proper working condition.
- In addition, if you send in your BLICK Suction Cups for repair, we will retrofit your old-style top pads to our NEW TOP PADS with ENHANCED HOLDING POWER.



### II Custom Fixtures

- Our in-house engineering and manufacturing capabilities allow us to create custom fixturing.
- Custom fixtures are generally used for high production jobs where every second saved per part can add up to large increases in profits.
- They can also be a solution for hard to hold smaller parts, or parts of unusual shapes.

